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Education

1991-1996 Ph.D. in Economics. Northwestern University.
Dissertation: "Optional Nonlinear Tariffs in Local Telephone Service."
Committee: Kyle Bagwell, John Panzar (Chairman), Robert Porter, Daniel Spulber.
1987-1992 Doctor in Economics (with Honors). Universidad de Valencia (Spain).
1982-1987 Licenciado in Economics (with Honors). Universidad de Valencia (Spain).

Academic Appointments

Since 2006 University of Texas at Austin. Associate Professor of Economics.
1999-2006 University of Pennsylvania. Assistant Professor of Economics.
1998-1999 New York University. Assistant Professor of Economics.
1996-1998 INSEAD (European Inst. of Business Administration). Assistant Professor of Economics.
1992-1993 Northwestern University. Teaching Assistant.
1987-1991 University of Valencia. Assistant Professor.
1989-1991 CEU San Pablo, Valencia. Assistant Professor.
1987-1989 Spanish Open University (UNED), Valencia. Tutor.

Other Academic Appointments

January'99 - Centre for Economic Policy Research, London. Research Affiliate.
Nov'09-Dec'09 Keio University of Tokyo. Visiting Associate Professor.
May'08 Center for Advanced Management Studies, Ludwig-Maximilians-Universität München.
Visiting Scholar.
June'07-July'07 New Zealand Institute for the Study of Competition and Regulation (ISCR), Wellington.
S.T. Lee Visiting Research Fellow.
June'06-Aug'06 LINEEX, Universidad de Valencia. Visiting Scholar.
June'03-July'03 Wissenschaftszentrum Berlin für Sozialforschung. Visiting Scholar.
July'96-June'00 Instituto de Análisis Económico, Consejo Superior de Investigaciones Científicas, Barcelona.
Research Affiliate and Visiting Scholar.

Research and Teaching Interests

- Industrial organization; applied microeconomics; regulation and competition policy; merger analysis and public policy; strategic pricing in telecommunications and other industries.

Courses Taught

- Empirical Industrial Organization (Ph.D.). University of Texas-Austin ; UPenn; NYU; INSEAD; Pompeu Fabra.
- Empirical Industrial Organization (M.A.). CEMFI; Univ. Alicante; Univ. Vigo; and Portuguese Competition Authority.
- Topics in Nonlinear Pricing and Empirical Agency Models (Ph.D.). Univ. Pennsylvania.
- Quantitative Methods / Applied Econometrics (Ph.D.). University of Texas-Austin.
- Advanced Microeconomics (Ph.D. - T.A.). Northwestern University.
- Advanced and Intermediate Industrial Organization. Univ. Pennsylvania.
- Intermediate Microeconomics. New York Univ.; Univ. Pennsylvania; Univ. Valencia.
- Principles of Economics. Univ. Valencia; CEU; UNED.
- Prices & Markets (*Intermediate Microeconomics Core Course for MBAs*). INSEAD.
- Managerial Economics (*Microeconomics for Executive MBAs*). Mediterranean School of Business.

Fellowships and Awards

- Competitive Pressure and Adoption of Complementary Innovations. Summer grant. NET Institute. 2009, (\$3,000).
- Dean's Fellowship, University of Texas at Austin, Fall 2007.
- Patterson-Banister Fellow, University of Texas at Austin, 2007-2012.
- Competing with Menus of Tariff Options. Summer grant from the NET Institute. 2006, (\$3,000).
- Murray S. Johnson Fellow, University of Texas at Austin, 2006-2007.
- The Doubtful Profitability of Foggy Pricing. Summer grant. NET Institute. 2004, (\$15,000).
- Life Cycle Health, Work, Aging, Insurance, and Pensions in Chile, NIH-801573.
- Estimation of Dynamic Oligopoly Games with Applications to Health Economics. Fellowship from the University of Pennsylvania Research Foundation. 2004-2005, (\$15,000).
- An Empirical Model of Nonlinear Pricing Competition. 2003-2005 National Science Foundation Grant SES-0318208 (\$182,623).
- Innovation Complementarity and Scale of Production. Fellowship from the University of Pennsylvania Research Foundation. 2000-2001, (\$2,000).
- Fellowship from the Ameritech Foundation. Consortium for Research on Telecommunications Strategy and Policy. Northwestern University. Summer 1999, (\$4,300).
- Graduate Student Award at the 24th Telecommunications Policy Research Conference. Solomon Island, Maryland, October 1996.
- Fellowship from the Ameritech Foundation. Consortium for Research on Telecommunications Strategy and Policy. Northwestern University. Summer 1996 (\$4,800).
- Spanish Ministry of Education and Science Graduate Fellowship, 1994-1996 (\$40,000).
- Ramón Areces Foundation Graduate Fellowship, 1991-1994, (\$85,000).
- First Prize of the Research Contest "Luís de Santángel." Bancaja, 1990-1991, (\$10,000).
- Spanish Ministry of Education Undergraduate Research Fellowship, 1985-1987, (\$3,000).

Publications

- "Testing for Complementarities when Strategies are Dichotomous." *Economics Letters*, 106, 28-31, January 2010. Co-authored with José C. Pernías.
- "Competing with Menus of Tariff Options." (refereed) Symposium Issue on Complementarities and Information at the *Journal of the European Economic Association*, 7, 188-205, March 2009.
- "Infant Industry Argument," in Kenneth Reinert and Ramkishen Rajan (eds.): *The Princeton Encyclopedia of the World Economy*. Princeton University Press, 2008.
- "Price Discrimination: Theory," in Larry Blume and Steven Durlauf (eds.): *The New Palgrave Dictionary of Economics*, 2nd edition. Palgrave Macmillan, 2008.
- "The Role of Self-Selection, Usage Uncertainty and Learning in the Demand for Local Telephone Service." *Quantitative Marketing and Economics*, 5, 1-34 (lead article) March 2007. Co-authored with Sridhar Narayanan and Pradeep K. Chintagunta.
- "Innovation Complementarity and Scale of Production." *Journal of Industrial Economics*, 54, 1-29, (lead article) March 2006. Co-authored with J. Pernías.
- "The Welfare Performance of Sequential Pricing Mechanisms." *International Economic Review*, 46, 1321-1360. November 2005.
- "Estimating Markups under Nonlinear Pricing Competition." *Journal of the European Economic Association*, 2, 526-535, April-May 2004. Co-authored with Lars-Hendrik Röller.
- "Time-Consistent Protection with Learning by Doing." *European Economic Review*, 47, 761-790, (lead article) October 2003.
- "Choosing the Wrong Calling Plan? Ignorance and Learning." *American Economic Review*, 93, 297-310, March 2003.
- "Estimating Demand for Local Telephone Service with Asymmetric Information and Optional Calling Plans." *The Review of Economic Studies*, 69, 943-971, October 2002.
- "Preserving Log-Concavity under Convolution: Comment." *Econometrica*, 70, 1253-54, May 2002.
- "Infant-Industry Tariff Protection with Pressure Groups." *International Journal of Industrial Organization*, 16, 749-84, November 1998.
- "Screening Consumers through Alternative Pricing Mechanisms," *Journal of Regulatory Economics*, 9, 111-32 (lead article), March 1996.

- “Aggregation in Input-Output Tables: How to Select the Best Cluster Linkage,” *Economic Systems Research*, 3, 99-109 (lead article), 1991. Co-authored with B. Cabrer and D. Contreras.
- Book Review: “El desarrollo de la España contemporánea” by Gabriel Tortella, in *The Journal of Economic History*, 55, 707-09. 1995.

Working Papers

- “Free and Able to Choose: Evidence from Medicare Part D.” Mimeo, UT-Austin, September 2009. Co-authored with Jonathan Ketcham, Claudio Lucarelli, and M. Christopher Roebuck.
- “Qualitative Effects of Cahs-for-Clunkers Programs.” Mimeo, UT-Austin, Co-authored with María J. Moral. R&R *American Economic Review*. March 2010.
- “The Doubtful Profitability of Foggy Pricing.” NET Institute Working Paper #04-07. CEPR Discussion Paper No. 6295. Revised, July 2009.
- “Attention vs. Inattention: Evidence from the Kentucky Tariff Experiment.” Mimeo, UT-Austin and London School of Economics, Revised, July 2009. Co-authored with Ignacio Palacios-Huerta.
- “Multivariate Sarmanov Count Data Models.” CEPR Discussion Paper No. 7463. R&R *Journal of Applied Econometrics*. March 2010.
- “Competitive Pressure and the Adoption of Complementary Innovations.” Mimeo, University of Texas at Austin, Co-authored with Tobias Kretschmer and José C. Pernías. R&R *American Economic Review*. April 2010.
- “The Limited Gains from Complex Tariffs.” CEPR Discussion Paper No. 4235. Revised, September 2007. R&R *RAND Journal of Economics*.
- “Constrained Monopoly Pricing with Endogenous Participation Decisions.” CEPR Discussion Paper No. 6620, December 2007. Co-authored with Gabriel Basaluzzo.
- “Competitive Nonlinear Pricing in Duopoly Equilibrium: The Early U.S. Cellular Telephone Industry.” CEPR Discussion Paper No. 4069, September 2003. Revised, April 2004. Co-authored with Lars-Hendrik Röller.

Other Papers in Spanish

- “Economic Integration and Technology Diffusion Policy,” *Revista Española de Economía*, R&D Special Issue, 127-150. 1993.
- “Integrability Analysis of a Complete Demand System for the Spanish Economy,” *Cuadernos de Economía*, 17, 1-30 (lead article), 1992. Co-authored with D. Contreras and A. Sancho.
- “Evolution of Gross Added Value of Valencia’s Main Economic Sectors in the Eighties,” *Información Comercial Española*, 695, 109-122 (with B. Cabrer, D. Contreras, and A. Sancho). 1991.
- “Cluster Aggregation of Economic Sectors in Input-Output Tables,” *De Economía Pública*, 10, 73-89, 1991. Co-authored with B. Cabrer and D. Contreras.
- “Portfolio Selection and Time-Varying Risk Premium: Estimation of an ARCH Model,” *Revista Española de Economía*, 7, 95-120. 1990.

Conference Presentations / Discussant [*]

- Workshop on Behavioral Models of Market Competition, Frankfurt, June 2009.
- North American Summer Meeting of the Econometric Society, Boston, June 2009.
- X CEPR Conference on Applied Industrial Organization, Mannheim, May 2009.
- XIV Texas Econometrics Camp, New Braunfels, January-February 2009.
- Econometrics of Industrial Organization Workshop. Toulouse School of Economics, December 2008.
- 2008 LACEA / LAMES Meeting, Rio de Janeiro, November 2008.
- IX CEPR Conference on Applied Industrial Organization, Paris, May 2008. [*]
- 48th Annual Meeting of the New Zealand Association of Economists, Christchurch, June 2007.
- IESE Workshop on Industrial Organization and Finance, Barcelona, June 2007.
- Federal Trade Commission Conference: “Behavioral Economics and Consumer Policy.” Washington, DC, April 2007.
- XII Texas Econometrics Camp, League City, February 2007.
- VII CEPR Conference on Applied Industrial Organization, Madeira, May 2006.
- European Summer Symposium in Economic Theory, Gerzensee, July, 2005.
- Second Workshop on Mathematical Structures in Economics and Econometrics: “Aggregation and Disaggregation: Characterization and Identification of Collective Demand.” Banff International Research Station for Mathematical Innovation and Discovery. Banff, Canada, May 2005.

- 2005 NET Institute conference. NYU Stern School of Business, April 2005. [*]
- CEPR Conference on “The Economics of Electronic Communication Markets.” IDEI-Toulouse, October 2004.
- 2004 Industrial Organization Day. NYU Stern School of Business, September 2004.
- 7th Kiel-Munich Workshop on the Economics of Information and Network Industries, August 2004.
- Summer Institute in Competitive Strategy. Haas School of Business. UC Berkeley, July 2005.
- National Bureau of Economic Research Industrial Organization Institute. Boston, July 2004. [*]
- International Workshop on “Issues on the Economics of Pricing.” Utrecht University. June 2004.
- V CEPR Conference on Applied Industrial Organization, Hydra, May 2004.
- National Bureau of Economic Research University Conference on Economics of the Information Economy, Boston, May 2004.
- 12th Annual WZB Conference on Markets and Political Economy: “Economics and Psychology: Applications to Industrial Organization, Public Finance, and Finance,” Berlin, October 2003.
- XVIII Congress of the European Economic Association (invited session), Stockholm, August 2003.
- Stanford Institute for Theoretical Economics Summer Workshop: Structural Econometric Models. Stanford, July-August 2003.
- North American Summer Meeting of the Econometric Society, Evanston, June 2003.
- IV CEPR Conference on Applied Industrial Organization, Leuven, May 2003.
- International Industrial Organization Conference, Boston, April 2003.
- CEPR-Fundación BBVA Conference on “Competition Policy and Regulation in International Markets,” Madrid, February 2003.
- CEPR-TMR Final Conference: “The Evolution of Market Structure in Network Industries,” Brussels, November 2002.
- 5th Kiel Workshop on the Economics of Information and Network Industries, August 2002.
- III CEPR Conference on Applied Industrial Organization, Bergen, May 2002. [*]
- CEPR-TMR Workshop on “The Evolution of Market Structure in Network Industries,” Lisbon, October 2001. [*]
- Summer Meeting of the Econometric Society, University of Maryland, June 2001.
- V Meeting on Telecommunications Economics. Universidad Complutense de Madrid, June 2001.
- CEPR Conference on Psychology and Economics. ECARES, Brussels, June 2001.
- II CEPR Conference on Applied Industrial Organization, Lisbon, July 2000.
- Conference on “Innovation and Supermodularity.” CIRANO, Montreal, June 2000.
- Brown-Yale-NYU-Penn-Johns Hopkins Joint Workshop, Baltimore, April 2000.
- Winter Meeting of the Econometric Society, Boston, January 2000.
- Workshop on Empirical Industrial Organization, Universidade de Vigo, July 1999.
- European Summer Symposium in Economic Theory, Gerzensee, June-July, 1998.
- Conference on “Regulation and Competition Policy in Network Industries.” IAE-CSIC, Barcelona, June 1998.
- XXIV EARIE Conference. Leuven, September 1997.
- LII European Meeting of the Econometric Society. Toulouse, August 1997.
- National Bureau of Economic Research University Conference, Boston, December 1997.
- Conference on “Empirical Advances in Industrial Organization.” WZB. Berlin, September 1997.
- National Bureau of Economic Research Industrial Organization Institute. Boston, August 1997.
- I Conference on Empirical Investigations in International Trade. Purdue University, October 1994.
- XIII Latin American Meeting of the Econometric Society. Caracas, August 1994.
- XVI Symposium of Economic Analysis. Barcelona, December 1991.
- VII Jornadas de Economía Industrial. Madrid, September 1991.
- XV Symposium of Economic Analysis. Barcelona, December 1990.
- II Reunión de Economía Regional de Castilla and León. León, November 1990.
- VI Jornadas de Economía Industrial. Madrid, September 1990.
- XXVII International Atlantic Economic Conference. Barcelona, March 1989.
- XIII Symposium of Economic Analysis. Barcelona, December 1988.

Seminar Presentations

- Universities: Arizona State (2); Arizona; Autónoma de Barcelona (2); California-Berkeley; California-Los Angeles; California-San Diego; Carlos III (4); Columbia (2); Cornell; Duke; Florida-Gainesville; Georgia Institute of Technology; Harvard (2); Illinois at Urbana-Champaign; Iowa; Jaume I; Johns Hopkins; Keio; Kyoto; London School of Economics

(3); Mannheim (2); Maryland; Michigan (2); Minnesota; New York (3); Northwestern (2); Pennsylvania (7); Pennsylvania State; Pompeu Fabra (2); Princeton; Purdue; Rice; Rochester; Rutgers-New Brunswick (3); University of Southern California; SUNY at Stony Brook; Texas A&M; Texas-Austin (3); Tilburg; Tokyo; Toronto (2); Vanderbilt; Valencia (4); Vigo; Wisconsin-Madison (2); and Yale (2).

- Business Schools: Carnegie Mellon; Haas School at Berkeley; ESMT; IESE (2); INSEAD; London Business School (2); McCombs School of Business; Olin School of Business; Stanford; NYU-Stern; and Wharton (3).
- Research Centers: Center for Advanced Management Studies, Ludwig-Maximilians-Universität München (2); Centro de Estudios Monetarios y Financieros, (CEMFI) (4); Federal Reserve Bank of New York; Fundación Empresa Pública; Institute for Communications Economics, Ludwig-Maximilians-Universität München; Instituto de Análisis Económico, CSIC (3); Instituto Tecnológico Autónomo de México, ITAM (3); and Wissenschaftszentrum Berlin für Sozialforschung (WZB) (2).
- Government: Antitrust Division, Federal Trade Commission, U.S. Department of Justice; Federal Communications Commission; Portuguese Competition Authority.

Other Presentations

- “Methods for Analyzing Competition Policy and Regulation in Network Industries.” Session at the training seminar: “Government Restructuring: Privatization, Regulation, and Competition.” Universidad Autónoma de Barcelona – World Bank – Fundación Rafael del Pino. Washington, July 2004.
- “Empirical Methods for Industrial Organization and Antitrust.” Portuguese Competition Authority. March 2004.

Conference Organizer

- “Industrial Organization and Competition Policy.” Conference hosted and sponsored by the Social Sciences Programme of the Fundación Ramón Areces. Madrid, October 2005. Speakers included Pierre-André Chiappori, Kenneth Hendricks, Matilde P. Machado, Martin Pesendorfer, Frank Verboven, and Joel Waldfoegel.

Professional Activities

- Editorial Appointments:
- *BE-Press Review of Network Economics* (Editor, 2009-).
- *Information Economics and Policy* (Associate editor, 2004-).
- *Journal of the European Economic Association* (Associate editor, 2005-).
- *International Journal of Industrial Organization* (Associate editor, 2005-).
- CEPR: Member of the Empirical Industrial Organization steering committee. (2004-).
- Member of: The American Economic Association; Econometric Society; Association of Competition Economics.
- Referee for: *American Economic Review*; *American Economic Journal - Microeconomics*; *Journal of Applied Econometrics*; *Econometrica*; *Economic Inquiry*; *The Economic Journal*; *Economics Letters*; *European Economic Review*; *International Economic Review*; *International Game Theory Review*; *International Journal of Business and Economics*; *International Journal of Industrial Organization*; *Investigaciones Económicas*; *The Journal of Business*; *Journal of Economic Theory*; *Journal of Economics & Management Strategy*; *The Journal of the European Economic Association*; *Journal of Evolutionary Economics*; *The Journal of Industrial Economics*; *Journal of Industry, Competition and Trade*; *Journal of Political Economy*; *Management Science*; *Marketing Science*; *Oxford Economic Papers*; *Quantitative Marketing and Economics*; *The RAND Journal of Economics*; *Regional Science and Urban Economics*; *The Review of Economic Studies*; *The Review of Economics and Statistics*; *Review of Industrial Organization*; and *Revista Española de Economía*.
- Reviewer: National Science Foundation; United States – Israel Binational Science Foundation; Universidad de Barcelona; University of Cyprus; Fundación BBVA; Katholieke Universiteit Leuven; Social Sciences and Humanities Research Council of Canada.
- Scientific Committees: EARIE (2004-2005); Symposium of Economic Analysis (2005); European Economic Association Annual Congress (2006, 2010); NEREC Conference (2009).

Student Advising

University of Texas at Austin

- *Member of Graduate Committee (Ph.D. Thesis)*:
- Jeff Thurk (2010 – Notre Dame): “Essays on Intellectual Property Rights, Innovation, and Market Structure.”
- Abigail Ferguson (2009 – MiCRA): “Three Essays on Differentiated Product Markets and Competition Policy.”

- Shaojin Li (2009 – Renmin University): “Essays on Investment and Adverse Selection.”
- Nick Mastronardi (2009 – US Air Force Academy): “Policy-Influencing Policies.”
- An-Shih Liu (2007 – National Taipei University): “Three Essays on Empirical Studies of Consumer Behavior.”

University of Pennsylvania

- *Main Graduate Advisor (Ph.D. Thesis):*
 - Claudio Lucarelli (2006 – Cornell): “An Analysis of the Medicare Prescription Drug Benefit.”
 - César Orozco (2005 – State Street): “Essays on Financial Institutions.”
 - Brandon Weber (2002 – Ziff Brothers Investments): “Essays in Empirical and Theoretical Industrial Organization.”
- *Member of Graduate Committee (Ph.D. Thesis):*
 - Olivia Ceccarini (2008 – Bates & White): “Does Experience Rating Matter in Reducing Accident Probabilities? A Test for Moral Hazard.”
 - Gabriel Basaluzzo (2005 – ITAM): “On Entrepreneurial Teams in Financially Constrained Economies.”
 - Helmut H. Franken (2002 – Bank of Chile): “Three Essays on Banking Issues.”
 - Jeong W. Byun (2001 – Korea Information Society Development Institute): “Three Essays on Strategic R and D Investment.”
 - Nauman Ilias (2001 – Competition Economics): “Families and Firms: Labor Market Distortion in Sialkot’s Surgical Industry.”
- *Undergraduate Advisor (Honors Thesis):*
 - Mei-Mei Hu (2004): “How to Maximize Profits in the Textbook Industry: The Theory of Planned Obsolescence.”
 - Matthew C. Sieving (2004): “Estimating a Discrete-Choice Demand Model of Product Differentiation in the U.S. Sport Utility Vehicle Market.”
 - Nicholas Chang (2003): “Price Competition between Internet and Regular Stores.”
 - Paymohn Mahdavi (2003): “The Existence of Market Power in the Action Figures Industry.”
 - Stephen A. George (2001): “Competitive Price Discrimination: An Application to Consumer Clubs.”
 - Nathan M. Schiff (2001): “Price Dispersion on the Internet.”
 - Joshua M. Cutler (2000): “The Timing of Deregulation in the US Power Industry.”
 - Eugenia K. Song (2000): “Comparative Advantage and Foreign Direct Investment.”

New York University

- *Graduate Advisor (Master Thesis):*
 - Ravindra Marur (1999): “Mergers and Acquisitions of 1997/1998: Explanations of the Current Merger-Mania.” M.A. Thesis. New York University.
 - Recep Demir (1998): “Competitiveness Indicators and the Competitiveness of Turkish Manufacturing Industry.” M.A. Thesis. New York University.

Committee Work

University of Texas at Austin

- Graduate Admissions Committee (chair). Academic years 2006-2009.

University of Pennsylvania

- Honors Thesis Committee. Academic years 2002-2004.
- Graduate Placement Committee. Academic years 2000-2003 and 2004-2005.
- Graduate Admissions Committee. Academic years 1999-2001, 2003-2006.

INSEAD

- Economics and Business Seminar organizer. Academic year 1997-1998.

Other

English (fluent), Spanish (native). Dual US – Spain citizenship.