

## Eugenio J. Miravete

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### Education

1991-1996 Ph.D. in Economics. Northwestern University.  
Dissertation: "Optional Nonlinear Tariffs in Local Telephone Service."  
Committee: Kyle Bagwell, John Panzar (Chairman), Robert Porter, Daniel Spulber.  
1987-1992 Doctor in Economics (with Honors). Universidad de Valencia (Spain).  
1982-1987 Licenciado in Economics (with Honors). Universidad de Valencia (Spain).

### Academic Appointments

Since 2006 University of Texas at Austin. Associate Professor of Economics.  
1999-2006 University of Pennsylvania. Assistant Professor of Economics.  
1998-1999 New York University. Assistant Professor of Economics.  
1996-1998 INSEAD (European Inst. of Business Administration). Assistant Professor of Economics.  
1992-1993 Northwestern University. Teaching Assistant.  
1987-1991 University of Valencia. Assistant Professor.  
1989-1991 CEU San Pablo, Valencia. Assistant Professor.  
1987-1989 Spanish Open University (UNED), Valencia. Tutor.

### Other Academic Appointments

January'99 - Centre for Economic Policy Research, London. Research Affiliate.  
Nov'09-Dec'09 Keio University of Tokyo. Visiting Associate Professor.  
May'08 Center for Advanced Management Studies, Ludwig-Maximilians-Universität München.  
Visiting Scholar.  
June'07-July'07 New Zealand Institute for the Study of Competition and Regulation (ISCR), Wellington.  
S.T. Lee Visiting Research Fellow.  
June'06-Aug'06 LINEEX, Universidad de Valencia. Visiting Scholar.  
June'03-July'03 Wissenschaftszentrum Berlin für Sozialforschung. Visiting Scholar.  
July'96-June'00 Instituto de Análisis Económico, Consejo Superior de Investigaciones Científicas, Barcelona.  
Research Affiliate and Visiting Scholar.

### Research and Teaching Interests

- Industrial organization; applied microeconomics; regulation and competition policy; merger analysis and public policy; strategic pricing in telecommunications and other industries.

### Courses Taught

- Empirical Industrial Organization (Ph.D.). University of Texas-Austin ; UPenn; NYU; INSEAD; Pompeu Fabra.
- Empirical Industrial Organization (M.A.). CEMFI; Univ. Alicante; Univ. Vigo; and Portuguese Competition Authority.
- Topics in Nonlinear Pricing and Empirical Agency Models (Ph.D.). Univ. Pennsylvania.
- Quantitative Methods / Applied Econometrics (Ph.D.). University of Texas-Austin.
- Advanced Microeconomics (Ph.D. - T.A.). Northwestern University.
- Advanced and Intermediate Industrial Organization. Univ. Pennsylvania.
- Intermediate Microeconomics. New York Univ.; Univ. Pennsylvania; Univ. Valencia.
- Principles of Economics. Univ. Valencia; CEU; UNED.
- Prices & Markets (*Intermediate Microeconomics Core Course for MBAs*). INSEAD.
- Managerial Economics (*Microeconomics for Executive MBAs*). Mediterranean School of Business.

## Fellowships and Awards

- Competitive Pressure and Adoption of Complementary Innovations. Summer grant. NET Institute. 2009, (\$3,000).
- Dean's Fellowship, University of Texas at Austin, Fall 2007.
- Patterson-Banister Fellow, University of Texas at Austin, 2007-2012.
- Competing with Menus of Tariff Options. Summer grant from the NET Institute. 2006, (\$3,000).
- Murray S. Johnson Fellow, University of Texas at Austin, 2006-2007.
- The Doubtful Profitability of Foggy Pricing. Summer grant. NET Institute. 2004, (\$15,000).
- Life Cycle Health, Work, Aging, Insurance, and Pensions in Chile, NIH-801573.
- Estimation of Dynamic Oligopoly Games with Applications to Health Economics. Fellowship from the University of Pennsylvania Research Foundation. 2004-2005, (\$15,000).
- An Empirical Model of Nonlinear Pricing Competition. 2003-2005 National Science Foundation Grant SES-0318208 (\$182,623).
- Innovation Complementarity and Scale of Production. Fellowship from the University of Pennsylvania Research Foundation. 2000-2001, (\$2,000).
- Fellowship from the Ameritech Foundation. Consortium for Research on Telecommunications Strategy and Policy. Northwestern University. Summer 1999, (\$4,300).
- Graduate Student Award at the 24th Telecommunications Policy Research Conference. Solomon Island, Maryland, October 1996.
- Fellowship from the Ameritech Foundation. Consortium for Research on Telecommunications Strategy and Policy. Northwestern University. Summer 1996 (\$4,800).
- Spanish Ministry of Education and Science Graduate Fellowship, 1994-1996 (\$40,000).
- Ramón Areces Foundation Graduate Fellowship, 1991-1994, (\$85,000).
- First Prize of the Research Contest "Luís de Santángel." Bancaja, 1990-1991, (\$10,000).
- Spanish Ministry of Education Undergraduate Research Fellowship, 1985-1987, (\$3,000).

## Publications

- "Testing for Complementarities when Strategies are Dichotomous." *Economics Letters*, 106, 28-31, January 2010. Co-authored with José C. Pernías.
- "Competing with Menus of Tariff Options." (refereed) Symposium Issue on Complementarities and Information at the *Journal of the European Economic Association*, 7, 188-205, March 2009.
- "Infant Industry Argument," in Kenneth Reinert and Ramkishen Rajan (eds.): *The Princeton Encyclopedia of the World Economy*. Princeton University Press, 2008.
- "Price Discrimination: Theory," in Larry Blume and Steven Durlauf (eds.): *The New Palgrave Dictionary of Economics*, 2nd edition. Palgrave Macmillan, 2008.
- "The Role of Self-Selection, Usage Uncertainty and Learning in the Demand for Local Telephone Service." *Quantitative Marketing and Economics*, 5, 1-34 (lead article) March 2007. Co-authored with Sridhar Narayanan and Pradeep K. Chintagunta.
- "Innovation Complementarity and Scale of Production." *Journal of Industrial Economics*, 54, 1-29, (lead article) March 2006. Co-authored with J. Pernías.
- "The Welfare Performance of Sequential Pricing Mechanisms." *International Economic Review*, 46, 1321-1360. November 2005.
- "Estimating Markups under Nonlinear Pricing Competition." *Journal of the European Economic Association*, 2, 526-535, April-May 2004. Co-authored with Lars-Hendrik Röller.
- "Time-Consistent Protection with Learning by Doing." *European Economic Review*, 47, 761-790, (lead article) October 2003.
- "Choosing the Wrong Calling Plan? Ignorance and Learning." *American Economic Review*, 93, 297-310, March 2003.
- "Estimating Demand for Local Telephone Service with Asymmetric Information and Optional Calling Plans." *The Review of Economic Studies*, 69, 943-971, October 2002.
- "Preserving Log-Concavity under Convolution: Comment." *Econometrica*, 70, 1253-54, May 2002.
- "Infant-Industry Tariff Protection with Pressure Groups." *International Journal of Industrial Organization*, 16, 749-84, November 1998.
- "Screening Consumers through Alternative Pricing Mechanisms," *Journal of Regulatory Economics*, 9, 111-32 (lead article), March 1996.

- “Aggregation in Input-Output Tables: How to Select the Best Cluster Linkage,” *Economic Systems Research*, 3, 99-109 (lead article), 1991. Co-authored with B. Cabrer and D. Contreras.
- Book Review: “El desarrollo de la España contemporánea” by Gabriel Tortella, in *The Journal of Economic History*, 55, 707-09. 1995.

### Working Papers

- “Aggregation of Totally Positive Distributions in Economics.” Mimeo, UT-Austin, June 2010.
- “Sinking, Swimming, or Learning to Swim in Medicare Part D.” Mimeo, UT-Austin, May 2010. Co-authored with Jonathan Ketcham, Claudio Lucarelli, and M. Christopher Roebuck. R&R *American Economic Review*.
- “Qualitative Effects of Cash-for-Clunkers Programs.” Mimeo, UT-Austin. Co-authored with María J. Moral. R&R *American Economic Review*.
- “Competitive Pressure and the Adoption of Complementary Innovations.” Mimeo, University of Texas at Austin, Co-authored with Tobias Kretschmer and José C. Pernías. R&R *American Economic Review*.
- “Multivariate Sarmanov Count Data Models.” CEPR Discussion Paper No. 7463. R&R *Journal of Applied Econometrics*.
- “The Doubtful Profitability of Foggy Pricing.” NET Institute Working Paper #04-07. CEPR Discussion Paper No. 6295. To be submitted, *American Economic Journal - Microeconomics*.
- “Attention vs. Inattention: Evidence from the Kentucky Tariff Experiment.” Mimeo, UT-Austin and London School of Economics. Co-authored with Ignacio Palacios-Huerta. Submitted, *Review of Economics and Statistics*.
- “The Limited Gains from Complex Tariffs.” CEPR Discussion Paper No. 4235. Revised, September 2007. R&R *RAND Journal of Economics*.
- “Constrained Monopoly Pricing with Endogenous Participation Decisions.” CEPR Discussion Paper No. 6620, December 2007. Co-authored with Gabriel Basaluzzo.
- “Competitive Nonlinear Pricing in Duopoly Equilibrium: The Early U.S. Cellular Telephone Industry.” CEPR Discussion Paper No. 4069, September 2003. Revised, April 2004. Co-authored with Lars-Hendrik Röller.

### Other Papers in Spanish

- “Economic Integration and Technology Diffusion Policy,” *Revista Española de Economía*, R&D Special Issue, 127-150. 1993.
- “Integrability Analysis of a Complete Demand System for the Spanish Economy,” *Cuadernos de Economía*, 17, 1-30 (lead article), 1992. Co-authored with D. Contreras and A. Sancho.
- “Evolution of Gross Added Value of Valencia’s Main Economic Sectors in the Eighties,” *Información Comercial Española*, 695, 109-122 (with B. Cabrer, D. Contreras, and A. Sancho). 1991.
- “Cluster Aggregation of Economic Sectors in Input-Output Tables,” *De Economía Pública*, 10, 73-89, 1991. Co-authored with B. Cabrer and D. Contreras.
- “Portfolio Selection and Time-Varying Risk Premium: Estimation of an ARCH Model,” *Revista Española de Economía*, 7, 95-120. 1990.

### Non-Refereed Publications

- “Society of Information.” Chapter of an eBook edited by FEDEA evaluating the Bill on Sustainable Economy sent by the Spanish Government to the Parliament for discussion and approval in March of 2010.

### Conference Presentations / Discussant [\*]

- European Summer Symposium in Economic Theory, Gerzensee, July, 2010.
- XI CEPR Conference on Applied Industrial Organization, Toulouse, May 2010.
- 8th Invitational Choice Symposium, North Key Largo, FL, May 2010.
- Innovation in Health Care Delivery Systems: Maintaining Quality and Reducing Costs through Management and Information Technology, UT-Austin McCombs School of Business, Austin, TX, April, 2010.
- NET Institute Conference, NYU-Stern, New York, April 2010.
- Workshop on Behavioral Models of Market Competition, Frankfurt, June 2009.
- North American Summer Meeting of the Econometric Society, Boston, June 2009.
- X CEPR Conference on Applied Industrial Organization, Mannheim, May 2009.
- XIV Texas Econometrics Camp, New Braunfels, January-February 2009.
- Econometrics of Industrial Organization Workshop. Toulouse School of Economics, December 2008.

- 2008 LACEA / LAMES Meeting, Rio de Janeiro, November 2008.
- IX CEPR Conference on Applied Industrial Organization, Paris, May 2008. [\*]
- 48<sup>th</sup> Annual Meeting of the New Zealand Association of Economists, Christchurch, June 2007.
- IESE Workshop on Industrial Organization and Finance, Barcelona, June 2007.
- Federal Trade Commission Conference: "Behavioral Economics and Consumer Policy." Washington, DC, April 2007.
- XII Texas Econometrics Camp, League City, February 2007.
- VII CEPR Conference on Applied Industrial Organization, Madeira, May 2006.
- European Summer Symposium in Economic Theory, Gerzensee, July, 2005.
- Second Workshop on Mathematical Structures in Economics and Econometrics: "Aggregation and Disaggregation: Characterization and Identification of Collective Demand." Banff International Research Station for Mathematical Innovation and Discovery. Banff, Canada, May 2005.
- 2005 NET Institute conference. NYU Stern School of Business, April 2005. [\*]
- CEPR Conference on "The Economics of Electronic Communication Markets." IDEI-Toulouse, October 2004.
- 2004 Industrial Organization Day. NYU Stern School of Business, September 2004.
- 7th Kiel-Munich Workshop on the Economics of Information and Network Industries, August 2004.
- Summer Institute in Competitive Strategy. Haas School of Business. UC Berkeley, July 2005.
- National Bureau of Economic Research Industrial Organization Institute. Boston, July 2004. [\*]
- International Workshop on "Issues on the Economics of Pricing." Utrecht University. June 2004.
- V CEPR Conference on Applied Industrial Organization, Hydra, May 2004.
- National Bureau of Economic Research University Conference on Economics of the Information Economy, Boston, May 2004.
- 12<sup>th</sup> Annual WZB Conference on Markets and Political Economy: "Economics and Psychology: Applications to Industrial Organization, Public Finance, and Finance," Berlin, October 2003.
- XVIII Congress of the European Economic Association (invited session), Stockholm, August 2003.
- Stanford Institute for Theoretical Economics Summer Workshop: Structural Econometric Models. Stanford, July-August 2003.
- North American Summer Meeting of the Econometric Society, Evanston, June 2003.
- IV CEPR Conference on Applied Industrial Organization, Leuven, May 2003.
- International Industrial Organization Conference, Boston, April 2003.
- CEPR-Fundación BBVA Conference on "Competition Policy and Regulation in International Markets," Madrid, February 2003.
- CEPR-TMR Final Conference: "The Evolution of Market Structure in Network Industries," Brussels, November 2002.
- 5th Kiel Workshop on the Economics of Information and Network Industries, August 2002.
- III CEPR Conference on Applied Industrial Organization, Bergen, May 2002. [\*]
- CEPR-TMR Workshop on "The Evolution of Market Structure in Network Industries," Lisbon, October 2001. [\*]
- Summer Meeting of the Econometric Society, University of Maryland, June 2001.
- V Meeting on Telecommunications Economics. Universidad Complutense de Madrid, June 2001.
- CEPR Conference on Psychology and Economics. ECARES, Brussels, June 2001.
- II CEPR Conference on Applied Industrial Organization, Lisbon, July 2000.
- Conference on "Innovation and Supermodularity." CIRANO, Montreal, June 2000.
- Brown-Yale-NYU-Penn-Johns Hopkins Joint Workshop, Baltimore, April 2000.
- Winter Meeting of the Econometric Society, Boston, January 2000.
- Workshop on Empirical Industrial Organization, Universidade de Vigo, July 1999.
- European Summer Symposium in Economic Theory, Gerzensee, June-July, 1998.
- Conference on "Regulation and Competition Policy in Network Industries." IAE-CSIC, Barcelona, June 1998.
- XXIV EARIE Conference. Leuven, September 1997.
- LII European Meeting of the Econometric Society. Toulouse, August 1997.
- National Bureau of Economic Research University Conference, Boston, December 1997.
- Conference on "Empirical Advances in Industrial Organization." WZB. Berlin, September 1997.
- National Bureau of Economic Research Industrial Organization Institute. Boston, August 1997.
- I Conference on Empirical Investigations in International Trade. Purdue University, October 1994.
- XIII Latin American Meeting of the Econometric Society. Caracas, August 1994.
- XVI Symposium of Economic Analysis. Barcelona, December 1991.

- VII Jornadas de Economía Industrial. Madrid, September 1991.
- XV Symposium of Economic Analysis. Barcelona, December 1990.
- II Reunión de Economía Regional de Castilla and León. León, November 1990.
- VI Jornadas de Economía Industrial. Madrid, September 1990.
- XXVII International Atlantic Economic Conference. Barcelona, March 1989.
- XIII Symposium of Economic Analysis. Barcelona, December 1988.

### Seminar Presentations

- Universities: Arizona State (2); Arizona; Autónoma de Barcelona (2); California-Berkeley; California-Los Angeles; California-San Diego; Carlos III (4); Columbia (2); Cornell; Duke; Florida-Gainesville; Georgia Institute of Technology; Harvard (2); Illinois at Urbana-Champaign; Iowa; Jaume I; Johns Hopkins; Keio; Kyoto; London School of Economics (3); Mannheim (2); Maryland; Michigan (2); Minnesota; New York (3); Northwestern (2); Pennsylvania (7); Pennsylvania State; Pompeu Fabra (2); Princeton; Purdue; Rice; Rochester; Rutgers-New Brunswick (3); University of Southern California; SUNY at Stony Brook; Texas A&M; Texas-Austin (3); Tilburg; Tokyo; Toronto (2); Vanderbilt; Valencia (4); Vigo; Wisconsin-Madison (2); and Yale (2).
- Business Schools: Carnegie Mellon; Haas School at Berkeley; ESMT; IESE (2); INSEAD; London Business School (2); McCombs School of Business; Olin School of Business; Stanford; NYU-Stern; and Wharton (3).
- Research Centers: Center for Advanced Management Studies, Ludwig-Maximilians-Universität München (2); Centro de Estudios Monetarios y Financieros, (CEMFI) (4); Federal Reserve Bank of New York; Fundación Empresa Pública; Institute for Communications Economics, Ludwig-Maximilians-Universität München; Instituto de Análisis Económico, CSIC (3); Instituto Tecnológico Autónomo de México, ITAM (3); and Wissenschaftszentrum Berlin für Sozialforschung (WZB) (2).
- Government: Antitrust Division, Federal Trade Commission, U.S. Department of Justice; Federal Communications Commission; Portuguese Competition Authority.

### Other Presentations

- “Methods for Analyzing Competition Policy and Regulation in Network Industries.” Session at the training seminar: “Government Restructuring: Privatization, Regulation, and Competition.” Universidad Autónoma de Barcelona – World Bank – Fundación Rafael del Pino. Washington, July 2004.
- “Empirical Methods for Industrial Organization and Antitrust.” Portuguese Competition Authority. March 2004.

### Conference Organizer

- “Industrial Organization and Competition Policy.” Conference hosted and sponsored by the Social Sciences Programme of the Fundación Ramón Areces. Madrid, October 2005. Speakers included Pierre-André Chiappori, Kenneth Hendricks, Matilde P. Machado, Martin Pesendorfer, Frank Verboven, and Joel Waldfoegel.

### Professional Activities

- Editorial Appointments:
- *BE-Press Review of Network Economics* (Editor, 2009-).
- *Information Economics and Policy* (Associate editor, 2004-).
- *Journal of the European Economic Association* (Associate editor, 2005-).
- *International Journal of Industrial Organization* (Associate editor, 2005-).
- CEPR: Member of the Empirical Industrial Organization steering committee. (2004-).
- Member of: The American Economic Association; Econometric Society; Association of Competition Economics.
- Referee for: *American Economic Review*; *American Economic Journal - Microeconomics*; *Journal of Applied Econometrics*; *Econometrica*; *Economic Inquiry*; *The Economic Journal*; *Economics Letters*; *European Economic Review*; *International Economic Review*; *International Game Theory Review*; *International Journal of Business and Economics*; *International Journal of Industrial Organization*; *Investigaciones Económicas*; *The Journal of Business*; *Journal of Economic Theory*; *Journal of Economics & Management Strategy*; *The Journal of the European Economic Association*; *Journal of Evolutionary Economics*; *The Journal of Industrial Economics*; *Journal of Industry, Competition and Trade*; *Journal of Political Economy*; *Management Science*; *Marketing Science*; *Oxford Economic Papers*; *Quantitative Marketing and Economics*; *The RAND Journal of Economics*; *Regional Science and Urban Economics*; *The Review of Economic Studies*; *The Review of Economics and Statistics*; *Review of Industrial Organization*; and *Revista Española de Economía*.

- Reviewer: National Science Foundation; United States–Israel Binational Science Foundation; Universidad de Barcelona; University of Cyprus; Fundación BBVA; Katholieke Universiteit Leuven; Social Sciences and Humanities Research Council of Canada; Israel Science Foundation.
- Scientific Committees: EARIE (2004-2005); Symposium of Economic Analysis (2005); European Economic Association Annual Congress (2006, 2010); NEREC Conference (2009).

## **Student Advising**

### University of Texas at Austin

- *Member of Graduate Committee (Ph.D. Thesis)*:
- Jeff Thurk (2010 – Notre Dame): “Essays on Intellectual Property Rights, Innovation, and Market Structure.”
- Parviz Alivand (2010 – University of Wisconsin-Parkside): “Essays In Entry And Exit, Collusion And Social Inefficiency In Housing Market.”
- Abigail Ferguson (2009 – MiCRA): “Three Essays on Differentiated Product Markets and Competition Policy.”
- Shaojin Li (2009 – Renmin University): “Essays on Investment and Adverse Selection.”
- Nick Mastronardi (2009 – US Air Force Academy): “Policy-Influencing Policies.”
- An-Shih Liu (2007 – National Taipei University): “Three Essays on Empirical Studies of Consumer Behavior.”

### University of Pennsylvania

- *Main Graduate Advisor (Ph.D. Thesis)*:
  - Claudio Lucarelli (2006 – Cornell): “An Analysis of the Medicare Prescription Drug Benefit.”
  - César Orozco (2005 – State Street): “Essays on Financial Institutions.”
  - Brandon Weber (2002 – Ziff Brothers Investments): “Essays in Empirical and Theoretical Industrial Organization.”
- *Member of Graduate Committee (Ph.D. Thesis)*:
  - Olivia Ceccarini (2008 – Bates & White): “Does Experience Rating Matter in Reducing Accident Probabilities? A Test for Moral Hazard.”
  - Gabriel Basaluzzo (2005 – ITAM): “On Entrepreneurial Teams in Financially Constrained Economies.”
  - Helmut H. Franken (2002 – Bank of Chile): “Three Essays on Banking Issues.”
  - Jeong W. Byun (2001 – Korea Information Society Development Institute): “Three Essays on Strategic R and D Investment.”
  - Nauman Ilias (2001 – Competition Economics): “Families and Firms: Labor Market Distortion in Sialkot’s Surgical Industry.”
- *Undergraduate Advisor (Honors Thesis)*:
  - Mei-Mei Hu (2004): “How to Maximize Profits in the Textbook Industry: The Theory of Planned Obsolescence.”
  - Matthew C. Sieving (2004): “Estimating a Discrete-Choice Demand Model of Product Differentiation in the U.S. Sport Utility Vehicle Market.”
  - Nicholas Chang (2003): “Price Competition between Internet and Regular Stores.”
  - Paymohn Mahdavi (2003): “The Existence of Market Power in the Action Figures Industry.”
  - Stephen A. George (2001): “Competitive Price Discrimination: An Application to Consumer Clubs.”
  - Nathan M. Schiff (2001): “Price Dispersion on the Internet.”
  - Joshua M. Cutler (2000): “The Timing of Deregulation in the US Power Industry.”
  - Eugenia K. Song (2000): “Comparative Advantage and Foreign Direct Investment.”

### New York University

- *Graduate Advisor (Master Thesis)*:
  - Ravindra Marur (1999): “Mergers and Acquisitions of 1997/1998: Explanations of the Current Merger-Mania.” M.A. Thesis. New York University.
  - Recep Demir (1998): “Competitiveness Indicators and the Competitiveness of Turkish Manufacturing Industry.” M.A. Thesis. New York University.

## **Committee Work**

### University of Texas at Austin

- Graduate Admissions Committee (chair). Academic years 2006-2009.

University of Pennsylvania

- Honors Thesis Committee. Academic years 2002-2004.
- Graduate Placement Committee. Academic years 2000-2003 and 2004-2005.
- Graduate Admissions Committee. Academic years 1999-2001, 2003-2006.

INSEAD

- Economics and Business Seminar organizer. Academic year 1997-1998.

**Other**

English (fluent), Spanish (native). Dual US – Spain citizenship.